

GYSBI PMO

# TENDER SUBMISSION FORM

**BUSINESS UNIT:** AES PROJECTS

**SITE / ASSET:** GYSBI INDUSTRIAL ESTATE (GIE)

**PROJECT TITLE:** GIE GPL POWER CONNECTION PROJECT

**PROJECT NO:** 0014

**DOCUMENT NO:** GY01-0014-CM-SUB-001-01  
**REVISION:** C1

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## REVISION / ISSUE TABLE:

REV	DATE	DESCRIPTION	INITIATED	REVIEWED	APPROVED
A1	FEB 2026	ISSUED FOR INTERNAL & COMMENT	SJL	GP	NN
C1	28/02/2026	ISSUED FOR TENDER	SJL	GP	NN

## REVISION HISTORY:

REVISION	SUMMARY OF CHANGES MADE	SECTIONS AFFECTED
A1	N/A – FIRST ISSUE	N/A
C1	N/A – NO CHANGE	N/A

## TABLE OF ACRONYMS:

ACRONYM	MEANING
ITT	Invitation to Tender
SOW	Scope of Work
TER	Technical Requirements
IFC	Issued for Construction
JV	Joint Venture
NCR	Non-Conformance Report
RFI	Request for Information

# 1 INTRODUCTION

These Tender Submission Forms shall be completed in full by all bidders submitting a tender in response to the Invitation to Tender (ITT) for the GIE GPL Power Supply Project at the GYSBI Industrial Estate (GIE).

This document defines the mandatory submission forms that bidders are required to complete and return as part of their tender submission. The forms are intended to ensure a consistent, transparent, and auditable tender evaluation process.

Failure to complete and submit all required forms, in the format issued, may result in the bid being deemed non-compliant and excluded from further evaluation.

# 2 SUBMISSION REQUIREMENTS

Bidders shall submit their tenders strictly in accordance with the requirements defined in this document and the Invitation to Tender (ITT).

All Tender Submission Forms shall be returned in the format issued, fully completed, and signed where indicated by an authorised representative of the Bidder. The form structure shall not be amended, altered, or reformatted.

Each Bidder shall submit the following as part of their tender:

- All completed Tender Submission Forms (SUB-01 to SUB-11)
- One (1) Technical Proposal
- One (1) Commercial Proposal

All submission forms shall be:

- Fully completed
- Signed where indicated
- Submitted in accordance with the instructions and deadlines defined in the ITT

Failure to submit any required form, or submission of incomplete, unsigned, or non-compliant documentation, may result in the bid being deemed non-compliant and excluded from further evaluation.

## FORM SUB-01: BIDDER INFORMATION

The Bidder shall provide the following information. All fields are mandatory unless stated otherwise.

ITEM	DETAILS
LEGAL COMPANY NAME	
TRADING NAME (IF APPLICABLE)	
REGISTERED ADDRESS	
LOCAL OFFICE ADDRESS	
COMPANY REGISTRATION NUMBER	
VAT / TAX IDENTIFICATION	
PRIMARY CONTACT NAME	
POSITION	
EMAIL	
PHONE	
COMPANY OWNERSHIP / PARENT COMPANY	
YEARS IN OPERATION	
TYPE OF BIDDER (CONTRACTOR / JV / CONSORTIUM)	

**Note:** Where the Bidder is a Joint Venture or Consortium, details for all participating entities shall be provided.

## FORM SUB-02: COMPLIANCE STATEMENT

The Bidder confirms compliance with the following documents:

DOCUMENT	COMPLIANT (Y/N)	COMMENTS
ITT – GY01-0014-CM-ITT-001-01		
SOW – GY01-0014-EN-SOW-001-01		

### The Bidder certifies that:

- No exclusions, deviations, or qualifications exist unless explicitly declared in FORM SUB-03 (Technical Deviations & Clarifications), FORM SUB-04 (Commercial Deviations) or FORM SUB-10 (Nationalisation / Local Content).
- All costs, resources, materials, and services necessary to complete the Works in accordance with the ITT and SOW are included in the Bid.
- The Bid has been prepared in full accordance with the tender documents.

### Authorised Declaration:

ITEM	DETAILS
COMPANY NAME:	
AUTHORISED REPRESENTATIVE NAME:	
POSITION / JOB TITLE:	
SIGNATURE:	
DATE:	

## FORM SUB-03: TECHNICAL DEVIATIONS & CLARIFICATIONS

The Bidder shall list all technical deviations, qualifications, or requests for clarification against the ITT, Scope of Work (SOW), Client Requirements, or technical appendices.

If no technical deviations or clarifications are proposed, the Bidder shall clearly state “None”.

REF	DOCUMENT / CLAUSE	DEVIATION / CLARIFICATION REQUESTED	JUSTIFICATION
1			
2			
3			
4			
5			

**Note:** Any technical deviation or clarification not declared in this form may be disregarded by the Client and/or result in the bid being deemed non-compliant.

## FORM SUB-04: COMMERCIAL DEVIATIONS

The Bidder shall list all proposed commercial deviations, qualifications, or exceptions to the commercial terms defined within the ITT.

If no commercial deviations are proposed, the Bidder shall clearly state “None”.

REF	TERM	DEVIATION REQUESTED	JUSTIFICATION
1			
2			
3			
4			
5			

**Note:** Any commercial deviation not declared in this form may be disregarded by the Client and/or result in the bid being deemed non-compliant.

## FORM SUB-05: KEY PERSONNEL

The Bidder shall provide details of the proposed core project team members. All key personnel shall be suitably qualified, experienced, and available for the duration of the Works.

POSITION	NAME	QUALIFICATIONS	YEARS EXPERIENCE	FULL-TIME? (Y/N)
PROJECT MANAGER				
CONSTRUCTION MANAGER				
HSSE LEAD				
QA/QC LEAD				
PLANNING / SCHEDULING ENGINEER				
OTHER...				

### Notes:

1. Minimum experience requirements for the Project Manager and key personnel are defined in the SoW.
2. CVs/resumes for the Project Manager, Construction Manager, HSSE Lead, and QA/QC Lead shall be included within the Technical Proposal.
3. Any proposed changes to key personnel following bid submission shall be subject to Client approval.

# FORM SUB-06: PROJECT ORGANIGRAM & COMMUNICATION STRUCTURE

## 1. Project Organigram (Mandatory)

The Bidder shall submit a project-specific organisation chart clearly identifying the proposed project team structure.

The organigram shall, as a minimum, include the following roles:

- Project Manager
- Construction Manager
- HSSE Lead
- QA/QC Lead
- Planning / Scheduling
- Site Supervisors
- Document Control
- Key subcontractor roles (identified clearly)

Organigram must show:

- Reporting lines
- Functional relationships
- Full-time/part-time assignment of each role

## 2. Communication & Reporting Structure

Bidder shall provide a Communication Flow Diagram showing:

- Contractor → GYSBI communication channels
- Contractor → Subcontractor communication lines
- HSSE reporting lines
- Technical communication routes
- Escalation path up to senior management

Diagram must identify:

- Authority to issue instructions
- Authority to receive and respond to instructions
- Approval responsibilities for RFIs, NCRs, Method Statements, and Variations

## 3. Narrative Description

The Bidder shall provide a short-written narrative describing:

- Responsibilities of each key role
- Decision-making authority
- Interface management with GYSBI
- Daily/weekly reporting structure

## FORM SUB-07: SUBCONTRACTOR DECLARATION

The Bidder shall declare all proposed subcontractors intended to be engaged in the execution of the Works.

No subcontractor shall be engaged without prior approval from the Client.

SCOPE OF WORK	SUBCONTRACTOR NAME	COUNTRY	PRIOR WORKING HISTORY (Y/N)
			<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No

**Note:** The Client reserves the right to request additional information relating to any proposed subcontractor and to approve or reject subcontractors at its discretion.

No subcontractor may be engaged without GYSBI approval.

## FORM SUB-08: PRELIMINARY CONSTRUCTION SCHEDULE

The Bidder shall submit a preliminary construction programme demonstrating a clear understanding of the project scope, logical sequencing of works, and site constraints.

The schedule shall reflect live-site working conditions, interface with ongoing operations where applicable, coordination between multiple disciplines, and key milestones through to completion, commissioning, and handover.

The preliminary schedule shall include, as a minimum, the following activities/phases:

ACTIVITY / PHASE	START	FINISH
MOBILISATION		
DETAILED DESIGN & ENGINEERING		
GPL GRID CONNECTION APPLICATION & APPROVAL PROCESS		
PROCUREMENT OF LONG-LEAD ITEMS (SWITCHGEAR, TRANSFORMERS, ATS, ETC.)		
SITE SURVEY & PREPARATION		
TRANSFORMER FOUNDATION & CIVIL WORKS		
INCOMING DUCT BANK & CABLE INSTALLATION		
SWITCHGEAR & MAIN INCOMING INSTALLATION		
ATS INSTALLATION & GENERATOR INTEGRATION		
EARTHING & LIGHTNING PROTECTION INSTALLATION		
PRE-COMMISSIONING & INTERNAL TESTING		
GPL INSPECTION & ENERGISATION		
INTEGRATED TESTING & LOAD TESTING		
PRACTICAL COMPLETION & HANDOVER		

**Note:** The preliminary schedule shall be consistent with the proposed construction methodology and shall form part of the technical evaluation.

## FORM SUB-09: PRICING BREAKDOWN

The Bidder shall provide a Lump Sum Fixed Price for the GY01-0014 GIE GPL Power Connection Project.

Prices shall be fully inclusive and cover all labour, materials, plant and equipment, engineering, supervision, management, temporary works, statutory coordination, testing, commissioning, overheads, and profit necessary to complete the Works in accordance with the Invitation to Tender (ITT) and Scope of Work (SOW).

The Lump Sum shall include all foreseeable site conditions, SIMOPS constraints, regulatory submissions, GPL coordination, inspections, and energisation requirements.

The pricing breakdown shall, as a minimum, include the following categories:

CATEGORY	LUMP SUM (USD)	NOTES
PRELIMINARIES / MOBILISATION		
DESIGN & ENGINEERING		
GPL GRID CONNECTION APPLICATION & APPROVAL PROCESS		
PROCUREMENT – SWITCHGEAR & PROTECTION SYSTEMS		
PROCUREMENT – TRANSFORMERS, ATS & GENERATOR INTEGRATION EQUIPMENT		
TRANSFORMER FOUNDATION & CIVIL WORKS		
INCOMING DUCT BANK & CABLE INSTALLATION		
SWITCHGEAR & MAIN INCOMING INSTALLATION		
EARTHING & LIGHTNING PROTECTION		
TESTING & COMMISSIONING (INCLUDING GPL ENERGISATION)		
TEMPORARY WORKS (IF REQUIRED)		
OVERHEADS & PROFIT		
<b>TOTAL LUMP SUM</b>	<b>USD</b>	

All assumptions, exclusions, or qualifications affecting pricing shall be clearly identified in the submission.

### Notes:

1. The pricing shall be fully aligned with the Scope of Work and Technical Proposal.
2. Any exclusions or qualifications shall be clearly stated in FORM SUB-04: Commercial Deviations.
3. The Client reserves the right to request further price breakdowns or clarifications during the evaluation process.

## FORM SUB-10 – NATIONALISATION / LOCAL CONTENT

This form captures the Bidder’s proposed approach to nationalization and local content in Guyana and shall be used by the Client as part of the Technical Evaluation.

The information provided in this form shall be assessed in accordance with the Evaluation Criteria and the Guyana Local Content Act 2021.

Failure to complete this form may result in the bid being deemed non-compliant.

### A. WORKFORCE COMPOSITION

The Bidder shall provide details of the proposed workforce composition for the execution of the Works.

ITEM	NUMBER	PERCENTAGE (%)
TOTAL PROJECT WORKFORCE		100%
GUYANESE NATIONALS		
EXPATRIATE PERSONNEL		

Are Guyanese Supervisory / Lead Roles Included?

Yes     No

If Yes, briefly identify roles:

### B. TRAINING & SKILLS TRANSFER

ITEM	RESPONSE
FORMAL TRAINING PLAN PROVIDED	<input type="checkbox"/> Yes <input type="checkbox"/> No
ON-THE-JOB TRAINING / MENTORING	<input type="checkbox"/> Yes <input type="checkbox"/> No
SHADOWING / SUCCESSION PLANNING	<input type="checkbox"/> Yes <input type="checkbox"/> No

Brief description (max 5 lines):

**C. SUBCONTRACTING & LOCAL SUPPLIERS**

ITEM	RESPONSE
USE OF GUYANESE-OWNED SUBCONTRACTORS	<input type="checkbox"/> Yes <input type="checkbox"/> No
ESTIMATED % OF CONTRACT VALUE SUBCONTRACTED LOCALLY	____ %

Key scopes to be subcontracted locally:

**Note:** Detailed subcontractor information shall be provided in FORM SUB-07.

**D. LOCAL CONTENT COMPLIANCE**

DECLARATION	RESPONSE
AWARENESS OF GUYANA LOCAL CONTENT ACT 2021	<input type="checkbox"/> Yes <input type="checkbox"/> No
ABILITY TO COMPLY WITH LOCAL CONTENT REPORTING REQUIREMENTS	<input type="checkbox"/> Yes <input type="checkbox"/> No
PREVIOUS EXPERIENCE UNDER LOCAL CONTENT REGIMES	<input type="checkbox"/> Yes <input type="checkbox"/> No

The information provided in this form forms part of the Bidder's overall tender submission and is covered by the Bid Declaration provided in FORM SUB-11.

No separate signature is required for this form.

## FORM SUB-11: BID DECLARATION

The Bidder hereby declares that:

- The tender submission is accurate, complete, and prepared in accordance with the Invitation to Tender (ITT) and all associated documents.
- The Bidder has reviewed and understood the Scope of Work, Client Requirements, and site conditions relevant to the Works.
- No deviations, qualifications, or exclusions exist other than those explicitly declared in FORM SUB-03 (Technical Deviations & Clarifications) and FORM SUB-04 (Commercial Deviations).
- The Bidder acknowledges that the Client reserves the right to accept or reject any bid, in whole or in part, without obligation.

CONTRACTOR BID DECLARATION	
COMPANY NAME	
AUTHORISED REPRESENTATIVE NAME	
POSITION / JOB TITLE	
SIGNATURE	
DATE	