



REQUEST FOR QUOTATION PROVISION OF ELECTRICAL SUPPLY SOLUTIONS

1. INTRODUCTION

Guyana Shore Base Inc. (GYSBI) invites qualified and experienced bidders to submit Quotation for the Supply and Delivery PROVISION OF ELECTRICAL SUPPLY SOLUTIONS 'Annex Warehouse' facility at McDoom, East Bank Demerara, Georgetown.

2. PRODUCT REQUIREMENTS

- Delivery Location: Annex Warehouse facility at McDoom, East Bank Demerara, Georgetown
- Objective: PROVISION OF ELECTRICAL SUPPLY SOLUTIONS.
- Key Consideration: See Below Scope of Work.

3. SUBMISSION DETAILS

- Date published: September 18 ,2025
- Deadline for Submission: October 18 ,2025
- Submission Format must be Separate PDF documents:
 - Supplier Business Documents (Certificate of Incorporation/ Business Registration, Local Content Certificate, GRA & NIS Compliances, etc.)
 - Technical Proposal (for RFP Tenders)
 - Commercial Quotation (for RFQ Tenders)
- Submission Email Address: tenders@gysbi.com
- Clarifications & Queries: All inquiries can be submitted to the email address above
- Submission Email Address: tenders@gysbi.com with Subject Line: “ **PROVISION OF ELECTRICAL SUPPLY SOLUTIONS**”.
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4. COMPANY PROFILE & COMPLIANCE

Suppliers must provide:

- Experience in supply of electrical consumables (years in operation, major clients, project references).
- Safety, quality, and compliance certifications (e.g., ISO 9001, ISO 45001) – not required but is a plus.



5. SCOPE OF SUPPLY

Suppliers must indicate their capability to supply:

- Breakers, fuses, distribution panels.
- Cables, wires (LV/MV), conduits, trucking.
- Switches, sockets, lighting fixtures.
- Connectors, lugs, glands, termination kits.
- Other electrical consumables on request.

(a list of your inventory can work to simply this)

6. BRANDS & OEM PARTNERSHIPS

Suppliers must state:

- **Brands that are authorized to carry/distribute** (e.g., Schneider, ABB, Siemens, Legrand, Nexans, Prysmian, etc.).
- Indication if they are an **OEM distributor** or **reseller**.
- Level of after-sales support available through these brands.
- Whether they can provide **manufacturer certifications** and **warranties**.

7. PRICING FRAMEWORK

Suppliers must outline their pricing methodology for the MSA:

- Proposed **discount model** (% discount off OEM catalogue- if authorized distributor).
- Any **mark-up structure** if operating as a reseller. (Standard markup followed)
- Frequency of expected price updates (e.g., quarterly, annually).

8. SUPPLY CHAIN & DELIVERY MODEL

Suppliers must provide details on:

- Average **lead times** for local stock and international sourcing.
- Stockholding capacity in Guyana (warehousing details, buffer stocks).
- Availability of **emergency supply solutions** (after-hours/weekend support).
- Logistics arrangements (delivery to GYSBI warehouse/site - PPE required when delivering to GYSBI warehouse)



9. TECHNICAL & VALUE-ADDED SERVICES

Suppliers must describe:

- Technical support capabilities (e.g., field engineers, training on electrical systems, troubleshooting – This is optional but added value)
- Support for product specifications and alternatives (e.g., equivalent brands if one is unavailable).
- Warranty and return procedures.
- Proposed methods for ensuring product quality & authenticity (anti-counterfeit measures).

10. COMMERCIAL TERMS

Suppliers must provide:

- Credit terms offered (e.g., 30/60 days).
- Payment methods accepted.

11. DISCLAIMER

This RFQ does not constitute a solicitation for bids or an offer to contract. Guyana Shore Base Inc. reserves the right to accept or reject any submission at its sole discretion and to proceed with the procurement in any manner it deems fit.

We look forward to receiving your RFQ and working with capable suppliers to successfully satisfy our requirements.

Issued by:

GUYANA SHORE BASE INC. (GYSBI)

September 18, 2025